HYfa 'C bY''##'&\$&%

SOCF5103

FYgYUfWX`∉ggiYg`]b'7cibgY``]b['GcW]U`Kcf\_

1

# 7 ci fgY<sup>-</sup>Cj Yfj ]Yk

### GHJZZ7cbHJWh78YHJ]`g

#### 7cbj Ybcfg

BUa Y	9a U]`	5j U]`UV]`]m	@cWUhjcb	D∖cbY
>Ub`6fYW <u>Y</u> bf]X[Y	^VfYW <u>Y</u> bf]X[Y4 i bgk "YXi "Ui	D`YUgY`bchY.`H\Y a U]b`WcbhUWiZcf`h\]g Wci fgY`k]``VY`8f H]a`K cb[`k\c`k]`` dfcj]XY`UXj]WY`cb U``Wci fgY ]bZcfa Uh]cb`UbX gh XYbh Wcbgi`hUh]cb"		
H]a K cb[	h]a "k cb[4 i bgk "YXi "Ui	6mUddc]bha Ybh		

#### GWXcc``7cbHJWhi=bZcfaUh]cb

GVXcc``cZGcWJU``GWJYbWYg

Fcca '%)-

A cfj Yb 6fck b 7 &\$

Ya U]`. 'gcgg4 i bgk "YXi "Ui

d\cbY.`\$&`-',)`% \$+

### 7ci fgY<sup>·</sup>8YHJ]`g

### 7 fYX]hDc]bhg\*\*\*

### Gi a a UfmcZ'h\Y'7ci fgY

H\]gʻWci fgY`]bʻh\Y`A UghYf`cZ7 ci bgY``]b[`GcW]U`K cf\_fA 7 GK Łdfc[fUa `]bhfcXi WYgʻmci `hc`fYgYUfW.`UbX h\Y`fc`Y`cZfYgYUfW.`]b`h\Y`XYj Y`cda YbhcZ\_bck `YX[Y`UbX`]b`fY`Uh]cbg\]d`hc`W]b]WD``gcW]U`K cf\_`dfUWf]WY'' Mci `k ]```[U]b`Ub`i bXYfgHUbX]b[`cZei Ubh]hUh]j Y`UbX`ei U`]hUh]j Y`a Yh\cXc`c[]Yg`UbX`YI d`cfY`h\Y`j U`i Yg`UbX dc`]h]WD``WcbhYI hcZfYgYUfW.`UWf]j ]mž`]bWi X]b[`Yj ]XYbW`VUgYX`gcW]U`K cf\_`dfUWf]WY'' Mci `k ]```Vi ]`X`cb`h\]g \_bck`YX[Y`hc`XYj Y`cd`UbX`Udd`mg\_]``g`]b`]bZcfa Uh]cb``]hYfUWn]bWi X]b[``cWUh]b[žYj U`i Uh]b[`UbX`i g]b[ fY`Yj Ubh]bZcfa Uh]cb`Zcfih\Y`di fdcgY`cZfYgYUfW.'''H\Y`]bhYfUWf] Y`gmY`cZhYUW.]b[``]b`h\]g`Wci fgY`UbX`h\Y Vci fgY`UggYgga Ybhdfc[fUa `k]``dfcj ]XY`cddcfhi b]h]Yg`Zcfimci `hc`Z fh\YfXYj Y`cd`mci f`i bXYfgHUbX]b[`cZ WcfY`Y`Ya Ybhg`cZfYgYUfW.`]bWi X]b[``h\Y`UV]`]mihc`UggYgg`UbX`Wf]h]ei Y`j Uf]ci g`ghmYg`cZfYgYUfW.`UbXž XYg][b`U`fYgYUfW.`dfc´YWhfY`Yj Ubhhc`mci f`gcW]U``k cf\_`Wci bgY``]b[``dfUWf]WY`gYh]b[`'

### 7cifgY`@YUfb]b[`CihWcaYg

- %" →YbhJZmUbX`Wf]hJei Y`j Uf]ci g`ghmYg`cZfYgYUfW\`i gYX`hc`XYg][ b`UbX`]a d`Ya YbhU`ghi XmcZ Wci bgY``]b[ #\YfUdYi h]WdfUWf]Wf
- &" 5fh]WFUHYTH\Y`fY`UH]cbg\]dg'VYH\YYb`gcW]U``k.cf\_`dfUWf]WFUbX`fYgYUfW\UbX`Yj]XYbWF!VUgYX dfUWf]WF`fP6DŁ
- '"@cWUHYžYjU`iUHY`UbX`igY`fY`YjUbh']bZcfaUH]cb`Zcf'H\Y`difdcgY`cZfYgYUfW\`]b`dfUWf]WY`WcbHYIhg`
- ("5dd`mih\Y`WcfY`Y`Ya Ybhg`cZU`fYgYUfW\`dfcWfgg`]b`cfXYf`hc`XYg][b`mci f`ck b`dfUWf]Wf`]bZcfa YX fYgYUfW\`fY`Yj Ubhihc`mci f`k cf\_d`UWf`gYhf]b["

#### HYUWX]b[ GhfUhY[]Yg

H\Y'Wei fgY'k]``XYj Y`cd`mci f`g\_]``g`]b`]bZcfa Uh]cb``]hYfUWhi]bWi X]b[``cWUh]b[`žYj U`i Uh]b[`UbX`i g]b[`fY`Yj Ubh ]bZcfa Uh]cb`Zcf`h\Y`di fdcgY`cZfYgYUfW\`]b`dfUWh]WY`WebhYI hg"`H\Y`k YY\_`mgYa ]bUfž`]bhYfUWh]j Y`ghmY`cZ hYUV\]b[`žUbX`h\Y`Wei fgY`UggYgga Ybhdfc[fUa`k]```dfcj]XY`cddcfhi b]h]Yg`Zcf`mci `hc`Z fh\Yf`XYj Y`cd`mci f i bXYfghUbX]b[`cZWefY`Y`Ya Ybhg`cZfYgYUfW\`]bWi X]b[`h\Y`UV]`]hmhc`UggYgg`UbX`Wf]h]ei Y`j Uf]ci g`ghmYg`cZ fYgYUfW\`UbXžXYg][`b`U`fYgYUfW\`dfc^YWifY`Yj Ubhhc`mci f`gcW]U`k cf\_`Wei bgY``]b[`dfUWh]WY`gYhh]b["

# 5ggYgga Ybh

## 5ggYgga YbhHUg\_g

5ggYgga Ybh'tUg_	K Y][ \h	8iY`8UhY	GhiXYbhi@YUfb]b[ CihWcaYgʻ5ggYggYX
5gg][ ba Ybh%			

### 5HYbXUbWYFYei]fYaYbhg

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		H\]g`k]```VY`U`Ncca`gYgg]cb`!`f\Y`Ncca``]b_`k]` Uj U]`UV`Y`WcgYf`fc`f\Y`f]a`Y"
K YY_`(.`, `A UfWX`!`%& A UfWX	F YUX]b[	FYgYUFWN.]b['mcif"UfYU'cZ]bhYfYgh faTW g`VWofS]W/SfSf[_WaXkagdUZaae[`Y'f&`\cifg
K_YY_`).`%) `A_UfWX`!`%-	=bhYbg]j Y	GYa ]bUf`&` : f]XUm`% "' "&\$&%`f%da !) "' \$da Ł
A UfVX		Hcd]W% CgS1[fSf[hW_WfZaVa?aYkS`VdWeWSdJ _WfZaVe,FZWZai S`VfZWiZkaXdWeWSdJZ [`cg[dk
		<ul> <li>H\Y'ei U`]hUhji Y'fYgYUfW\'dfcWygg</li> <li>7 UgY'ghi X]Yg</li> <li>; fci bXYX'a Yh\cXc`c[m</li> <li>D\Ybca Ybc`c[m</li> <li>HYI hi U`ž'UbX'X]gWci fgY'UbU`mg]g</li> </ul>
		<ul> <li>GcWJU``a YXJU'Ug'U'gci fWY'cZi gYZi` ei U`]hUhJj Y'XUhU</li> </ul>
	1	

### FYgci fWfg

•

### DfYgWf]VYX F Ygci fWYg

#### H\Y`fYWcaaYbXYX`hYIhZcf`h\]g`WcifgY`]g`KYVVYfžA"`f&\$%)E5dd`m]b[`FYgYUfWX`9j]XYbWY`]b`GcW]U` Kcf\_`DfUWh]WYž@cbXcb.`DU`[fUjY`AUWa]``Ub"

7 cd]Yg`cZh\Y`hYI hUfY`Uj U]`UV`Y`]b`h\Y``]VfUfm"

H\Y`I BGK `6cc\_g\cd`\Ug`cfXYfYX`]b`h\Y`hYI hZcf`di fV\UgY"`@]b\_g`Zcf`h\Y`Df]bhUbX`8][]hU``Vcc\_g`UfY.

#### 7 ci fgY'9j U`i Uh]cb'UbX'8Yj Y`cda Ybh

Gh XYbhYj U'i Uhji Y ZYXVUW\_']g`[UhXYfYXifY[i`Uf`mhc`]bZcfa 'UbX`]a dfcj Y hXY`ghfi Whi fY`cZhXY Wci fgY"'HXY gYa ]bUfg`\Uj Y VYYb`XYg][bYX`hc`UXXfYgg`hXY`7 ci fgY`@YUfb]b[`Ci hWca Yg`UbX`gdYW]Z]WUgdYWhg`cZhXY Ugg][ba Ybhgž'UbX`hc`WUf]ZmUgdYWhg`cZhXY`Ugg][ba Ybhg`hc`a U\_Y`hXYa 'YUgmhc`i bXYfghUbX''

Ghi XYbhgʻk ]```VY`UV`Y`hc`dfcj ]XY`ZYYXVUW\_`UVci hih\Y`Wci fgY`h\fci [\`\_k7j bWd(W UWUhih\Y`YbX`cZh\Y`hYfa "

#### -a U[Y<sup>·</sup>7fYX]h

## Gi Va ]gg]cb cZ5ggYgga YbhHUg\_g

### Hi fb]h]b Gi Va ]gg]cb

Zmci YbWci bhYf'U'dfcV'Ya 'k \Yb'UhYa dhjb[ 'hc'gi Va ]hmci f'Ugg][ ba YbhN fci [ \ 'Hi fb]hjbž'd'YUgY hY'Yd\cbY'9I hYfbU'`Gi ddcfhcb'-', ) '' ' '%cf'Ya U]`'h\Ya 'cb'YI hYfbU'hY'hgi ddcfh4 i bgk "YXi "Ui '"'Gi ddcfh \ci fg'UfY', .\$\$Ua '-'%\$.\$\$da 'cb'k YY\_XUmg'UbX'-.\$\$Ua '-') .\$\$da 'cb'k YY\_YbXg'fl \*) 'XUmg'U'mYUfŁ''Zmci UfY'i bUV'Y'hc'gi Va ]hmci f'Ugg][ ba YbhXi Y'hc'U'ZJi 'hk ]h. 'Hi fb]hjb'mci 'a UmUdd`mZcf'Ub'YI hYbg]cbžVi hmci a i ghfYhU]b'mci f'hjW\_Yhbi a VYf'Zfca '9I hYfbU'`Gi ddcfhfU'cb[ 'k ]h. 'Ubmch\Yf'fY'Yj UbhXcW a YbhgŁ'hc ]bWi XY'Ug'Yj ]XYbWY hc'gi ddcfhimci f'YI hYbg]cb'Udd`]WUh]cb'''Zmci 'Ya U]`'9I hYfbU'`Gi ddcfhimci 'k ]`` Ui hca UhjWU'`mfYWY]j Y'U'hjW\_Yhbi a VYfž'Vi h]Zmci 'hY`Yd\cbY'mci 'k ]``bYYX'hc'gdYWJZWU``mUg\_'Zcf'cbY" Hi fb]hjb'U`gc'dfcj ]XYg'i dXUhYg'cb'h\Y]f'gmghYa 'gfUhi g'cb'Hk ]hYf"

; YbYfU``mž'UggYgga YbhHUg\_g`a i ghVY`gi Va ]HYX`Y`YWfcb]WU``mj ]U`Y]H\Yf`Hi fb]h]b`cf`U`A ccX`Y Ugg][ ba YbH'`=b`]bgHUbWfg`k \YfY`H\]g`]g`bchdcgg]V`Yž`]hk ]```VY`gHUHYX`cb`mci f`Wci fgY**'**g`A ccX`Y`g]HY`k ]H\ U`HYfbUh]j Y`gi Va ]gg]cb`XYHU]`g"

: cf`]bZcfa Uh]cb`cb`\ck `hc`gi Va ]hUgg][ ba Ybhg`cb`]bY`j ]U`A ccX`Y.`\hhdg.##gh XYbh'i bgk "YXi "Ui #\ck! gi Va ]hUgg][ ba Ybha ccX`Y

### 5WUXYa ]W<cbYghmUbX D`U[ ]Uf]ga

D`U[]Uf]ga `]g`i g]b[`H\Y`k cfXg`cf`]XYUg`cZcH\Yfg`UbX`dfYgYbh]b[`H\Ya `Ug`mci f`ck b"`=h\Wb`HU\_Y`a Ubm Zcfa gžZfca `XY`]VYfUHY`W\YUH]b[`Hc`UWW]XYbHU``mWcdm]b[`Zfca `U`gci fW'k]H\ci hUW\_bck `YX[Ya YbH'

IBGK [fcidgidiU[]Uf]ga ]bhcih,YZciick]b[ WUhY[cf]Yg.

7 cdm]b[.'i g]b['h\Y'gUa Y'cf'j Yfmg]a ]`Uf'k cfXg'hc'h\Y'cf][]bU`'hYI hcf']XYU'k ]h\ci hUW\_bck `YX[]b['h\Y gci fWY'cf'i g]b['ei chUh]cb'a Uf\_g"'H\]g'U`gc'Udd`]Yg'hc']a U[Ygž'Ufh'UbX'XYg][b'dfc'YWhgž'Ug'k Y``'Ug dfYgYbhUh]cbg'k \YfY'gca YcbY'dfYgYbhg'Ubch\Yf'g']XYUg'cf'k cfXg'k ]h\ci hWfYX]h'

=DUddfcdf]UhY`dUfUd\fUg]b[.`7\Ub[]b[`U`ZYk `k cfXg`UbX`d\fUgYg`k \]`Y`a cghmifYhU]b]b[`h\Y`cf][]bU`

- i bXYfgHJbX'mci f`f][\hg`UbX'fYgdcbg]V]`]h]Yg`Ug`U`ghi XYbh'Uh'I BGK
- VY Uk UfY cZdU[]Uf]ga žWcdmf][ \lbzi BGK Ghi XYbh7 cXY cZ7 cbXi Wh0bX 5WW/dhUVY I gY cZ I BGK '=7 H'F Ygci fW/g'Dc']Wh
- VY Uk UfY cZh Y gHUbXUfXg cZVY Uj ]ci f YI dYWYX cZYj YfmcbY ]b h Y I BGK Wca a i b]m
- `cWUHY'gYfj ]WYg'UbX']bZcfa UHjcb'UVci hI BGK 'UbX'I BGK '@VfUfm

Gca YicZh\YgYiUfYUgik]``VYiZJa]`]Ufihcimci žich\Yfgik]``VYibYk"'; U]b]b[`Uigc`]Xii bXYfgHUbX]b[`cZU```h\Y fY`UhYXiUgdYWfgicZ9@=G9ik]``\Y`dimci ia U\_Yih\Yia cghicZmci fighi X]YgiUhil BGK"' <u>\hhd.#qi VYWfii]XYg"`]VfUfm"i bgk"YXi"Ui #Y`]qY#UVci hY`]qY</u>

# 5₩UXYa]W≠bZcfaUh]cb

: cf<sup>·</sup>YggYbhJU<sup>··</sup>gh XYbh<sup>·</sup>]bZcfa UhJcb<sup>·</sup>fY<sup>·</sup>UhJb[<sup>··</sup>hc.